

# WOLFCORNER

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SUSIKULMA OY

## ***Acquisition Opportunity – A Profitable Company Delivering Rugged Mobile Device Solutions and Investing in IoT***

The sale of this Company represents an opportunity to purchase a stable business and a new one with growth potential.

- Well-known and established vendor of mobile device solutions for demanding environments
- Piloting Cloud-based IoT-solutions with first customers
- Strong own expertise combined with a network of selected partners to implement complete solutions
- Established 2003 and having long term customer relationships

### **Business Today**

Complemented with its partners, the Company can offer a total package supporting the full lifecycle from project definition to installation, maintenance, and support.

In the IoT sector, the Company is running first pilots with well-known Finnish companies. It has selected construction, discreet manufacturing, building automation, and railway automation as target markets.

### **Financial Highlights**

Financial performance has been stable since the beginning. The revenue has been around 0,7 M€ in the past years. The core business finances development of the new IoT offering.

All employees are experts. Close collaboration with partners enables cost-effective resourcing and flexible deliveries with full lifecycle services.

### **Growth Opportunity**

IoT has excellent growth expectations. There is room for different players on the market as customers are in the phase of planning and executing Proof of Concepts.

### **Investment Process**

Potential Investors are kindly requested to sign an NDA (non-disclosure agreement) and request the Information Memorandum of the Company. In case of any questions, please do not hesitate to contact Jarmo Kuusivuori, +358 40 530 0799, jarmo.kuusivuori@wolfcorner.com

### **Disclaimer**

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